

# NASHVILLE AREA VENTURE CAPITAL FIRMS

Ranked by total Capital under Management

Rank	Name	Address	phone	web site	Total capital under management	Active capital investments in TN* Amount/Number	Industry Preferences	Top Official and Title	Year founded	Start-up	1st Stage	2nd Stage	3rd Stage	Buyout
1	<b>Richland Ventures</b>	1201 16th Avenue S. Nashville, TN 37212	383-8030	<a href="http://www.richlandventures.com">www.richlandventures.com</a>	\$340M	N/A	Health care, business services	Jack Tyrrell, General Partner	1994	*	*			
2	<b>Harbert Mezzanine Partners</b>	601 Church St., Suite 500 Nashville, TN 37219	301-6400	<a href="http://www.harbert.net">www.harbert.net</a>	\$330M	\$12M/4	declined	John Harrison, Managing Director	2000		*	*	*	*
3	<b>GenCap America, Inc.</b>	40 Burton Hills Blvd. Suite 420 Nashville, TN 37215	256-0231	<a href="http://www.genicapamerica.com">www.genicapamerica.com</a>	\$300M	\$5.1/2	Manufacturing, distribution, basic services, retail	Barney Bird, President and CEO	1986					*
3	<b>SSM Partners</b>	6075 Poplar Avenue, Suite 335 Memphis, TN 38119	901-767-1131	<a href="http://www.ssmpartners.com">www.ssmpartners.com</a>	\$300M	\$11.8M/4	Technology-enabled business and health care	Casey West, Partner	1990		*	*	*	
5	<b>Petra Capital Partners</b>	3825 Bedford Ave., Suite 101 Nashville, TN 37215	313-5999	<a href="http://www.petracapital.com">www.petracapital.com</a>	\$223M	\$8M/2	Health care , business outsourcing, information technology, communications firms	Michael Blackburn, Managing Partner	1999				*	*
6	<b>Salix Ventures</b>	30 Burton Hills Blvd., Suite 370 Nashville, TN 37215	665-1409	<a href="http://www.salixventures.com">www.salixventures.com</a>	\$182M	N/A	Health care services, health care IT	David Ward, Partner	1997	*	*	*	*	*

7	<b>Council Ventures</b>	150 Second Ave. N, Suite 415, Nashville, TN 37201	255-3707	<a href="http://www.councilventures.com">www.councilventures.com</a>	\$115M	N/A	Health care services, health care IT	Katie Gambill, Managing Partner	2000		*	*	*	
8	<b>River Associates Investment</b>	633 Chestnut Street Chattanooga, TN 37450	423-755-0888	<a href="http://www.riverassociatesllc.com">www.riverassociatesllc.com</a>	\$110M	\$12M/2	General investment firm	Mark Jones, Partner	1989					*
9	<b>Clayton Associates</b>	113 Seaboard Lane, Suite A-250 Franklin, TN 37067	320-3070	<a href="http://www.claytonassociates.com">www.claytonassociates.com</a>	\$100M	\$32M/24	Health care, technology, media and communications	Matthew King, Stuart McWhorter, Managing Partners	1996	*	*	*		
9	<b>First Avenue Partners</b>	30 Burton Hills Blvd., Suite 550, Nashville, TN 37215	370-0056	<a href="http://www.1stpartners.com">www.1stpartners.com</a>	\$100M	\$3.5M/1	Growth and expansion capital, most industries	David Wilds, Managing partner	1998			*	*	*
11	<b>Delta Capital Management</b>	70 Timber Creek Drive Cordova, TN 38018	901-755-0949	<a href="http://www.deltacapital.com">www.deltacapital.com</a>	\$90M	\$6.5M/5	Declined	Don Mundie, Managing partner	1992		*	*	*	
12	<b>Claritas Capital</b>	One Burton Hills Blvd., Suite 215, Nashville, TN 37215	665-8250	<a href="http://www.claritascapital.com">www.claritascapital.com</a>	\$43M	\$12M/10	Health care, information services	John Chadwick, Burton Harvey, Don McLemore, Managing partners	2002	*	*			
12	<b>Coleman Swenson Booth, Inc.</b>	237 Second Ave., South Franklin, TN 37064	791-9462	<a href="http://www.colemanswenson.com">www.colemanswenson.com</a>	\$43M	\$3.6/3	Health care	Larry Coleman, Managing general Ptnr.	1983	*	*	*	*	
14	<b>Andrew W. Byrd &amp; Co.</b>	201 Fourth Ave., N., Suite 1250 Nashville, TN 37219	256-8061	<a href="http://www.tw1.com">www.tw1.com</a>	\$40M	\$10M/1	Manufacturing services, energy, food, distribution	Andrew Byrd, President and CEO	1994					*